



# FRANSABANK GROUP – LEBANON CENTRALIZED WEB INTERFACE & UNIFICATION OF THE WHOLE PRINT FLEET



Fransabank Group – Banking, Finance and Insurance

**Fransabank Group, a client hailing from the Banking, Finance and Insurance sector with over 3000 employees, is ranked first in its network of local Lebanese agencies, which offer the national community all types of banking products and services. Among these services we find Corporate Banking, Investment and Private Banking, Consumer Banking, SMEs, Insurance and Savings.**

## Customer Presentation

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Today, Fransabank Group has a consolidated presence in ten countries: Lebanon, France, Algeria, Sudan, Belarus, Cyprus, Iraq, Cuba, UAE (Abu Dhabi) and the Ivory Coast. The Group also ranks first in terms of local branch network with 124 branches strategically spread all over the country, with a monthly copy volume 400,000 copies.

**"Copytech has offered us support and advice on the most suitable models that fit to our business needs; the Konica Minolta MFPs are reliable and easy to use. Copytech also took charge of the full implementation of a centralized print Management solution "Ysoft SafeQ" to manage and monitor our printing process. Any queries or technical advice is provided immediately, their service and response are fast and efficient. We are very happy with the services Copytech has provided us"**

**Mr. Khaled Dankar**

Deputy Head of ICT & Projects Division – ICT Production Environment Department ICT & Projects Division (Fransabank Group)

**The Challenge**

Fransabank was looking for a professional partner that could offer them a complete solution to achieve a reduction in print related-costs and also optimise their print environment along with increasing the efficiency and productivity of their staff.

The solution they requested must offer the functionality of controlling and monitoring the usage of printing devices via the setting of customizable print-rules.

Fransabank wanted to eliminate the complexity of managing the multi-vendor devices that have to be monitored, maintained, serviced, and supplied with different types of consumables.

Being a financial institution, the Group was also after a reliable security management system to provide protection of its highly sensitive and confidential data.



**The Konica Minolta Solution**

After a thorough consultation phase, CopyTech, the Konica Minolta distributor in the country, came in with a full OPS (Optimized Print Service) offering through a combination of Office MFPs and YSoft SafeQ which provided;

- A Central web-based interface, easy to use and manage the entire print network for the Administrator
- Cost assignment (branch, department)
- Budget and quota management
- Central tracking of users activities to minimize the risk of uncontrolled access
- Scan, save and share documents electronically, reducing paper and energy costs
- Customized and detailed reporting upon demand for the management (by branch, by device, B/W, Color.....)
- Unification of the fleet with a friendly UI, so user can easily access from any branch or location
- An automated E-notification settings for toners replenishment.

**KEYS TO SUCCESS AND IMPROVEMENTS FOR THE CUSTOMER**

- Cost-reduction-potentials were very appealing
- Efficiency and improvement of printing processes
- Print management reporting possibilities
- Security of printed and scanned documents
- One technology for all the fleet, simplify the usage for all users in all branches
- Reducing costs for logistics ordering and stock level (e.g. consumables)
- Monitoring the whole fleet from one single point
- Error and alerts notifications replace the heavy tasks of the procurement for ordering process for toners and servicing since notifications are directly monitored by the Konica Minolta Distributor now